

Philadelphia Loss conference
C/O Liberty REGIONAL AGENCY MARKETS
PO Box 276, FURLONG, PA 18925
215-348-7625
WILLIAM.KIRK@LIBERTYMUTUAL.COM

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To the Members:

Standing room only for March's dinner meeting. In fact everyone stayed late and still had questions for Dave Brawer of Brawer and Hauptman. Appears architects earn their keep, it is all in what you don't see. Still the key is in proper estimating.

In April, the Bob and Bill show. Mr. Horst and Mr. Krekstein of Nelson, Levine, Horst & DeLuca (I am finally able to remember all four names) will be apprising us of the recent court rulings in PA and New Jersey. And there have been some whoppers, and for a change positive rulings. Three cheers for the court's new glasses. Bring your note pads and astound your bosses with your new found knowledge. One in particular could mean a much more level playing field. Don't be late. In May, well I am working on it, some great ideas fell through and some new ones are cooking, but nothing firm just yet.

* Please remember to complete the annual membership applications(found on the website-philadelphialossconference.com) and send in your \$25.00 fee. The officers are in the process of updating it the web site. In the process means when we can stop traveling for a minute and rest our weary dogs.

* Now that the e-mail lists are complete we move on to the web site listings and corrections.

* The By-laws, the Code of Ethics and the Anti-Trust Admonition are posted on the web site. Thanks to Pat Murphy for putting this all together.

* The "Issue Committee" is now starting, and members will be selected at April's dinner, with the new case law developments. Pat, Dan, Frank Bayer of ACE, and myself to start. Others? Welcome to advocacy and understanding. My e-mail address is above.

The "Enrollment Committee" has been formed; PLC members will be selected to spend 30" once a term, to call and spread the PLC word to previously identified property adjusters. Something to do when you get frustrated with some individuals who need a little learning. And where better to get it?

Tina, how is it going?

Sincerely,
William F. Kirk, CPCU, AIC, AIM , ARe
President