

PHILADELPHIA LOSS CONFERENCE

C / O LIBERTY REGIONAL AGENCY MARKETS
PO BOX 276, FURLONG, PA 18925
215-348-7625

WILLIAM.KIRK@LIBERTYMUTUAL.COM

April 29, 2004

To the Members:

Again everyone stayed late to ask questions of Mr. Bill Krekstein of Nelson, Levine, Horst & DeLuca, apprising us of the recent court rulings in PA, NJ, DE and Florida? *Burton v. Republic* shows us some light, maybe more than we have time for, while Luzerne County continues to trouble.

In May, we have a real treat. Monica E. O'Neill, Partner with Post and Shell, will reduce her four hour seminar on "Expert Deposition & Trial Testimony: Survival & Persuasion" into a less than 30 minute brief. Now you know why lawyers call them briefs. Monica needs little introduction. She is a graduate of Temple, and is a member of the bar in PA, NJ & NY. She frequently speaks, writes articles and currently is Vice President of Southeast PA Claims Association. When I introduced the topic at last month's dinner, without mentioning a name, Monica's name came from the floor. Anyway, any of us who have the glorious experience of testifying will find this presentation a godsend. Come all you experts.

We also have some bad new. **The Williamson restaurant is closing.** So come out one last time to say goodbye. Last chance. Besides finding a place to hold June's meeting, we need to find next year's officers. Has anyone seen them? Usually that is all we do at the June meeting. Since the officer selection usually takes about 30 seconds, I believe that we should add something else to the agenda. Suggestions?

- The officers are in the process of updating it the web site including the web site link listings and members list.
- The "Issue Committee" has started. First meeting May 18th, 5 PM at Williamson's. Pat, Dan, Frank Bayer of ACE, Bill Krekstein (Yeah I know this is news to you) and me. We will be reporting to you soon.
- The "Enrollment Committee" has been formed, PLC members will be selected to spend 30" once a term, to call and spread the PLC word to previously identified property adjusters. Something to do when you get frustrated with some individuals who need a little learning. And where better to get it? Tina, how is it going?
- Don't forget the golf outing in September! I am determined to beat 90 this year, on the front four.

Sincerely,

William F. Kirk, CPCU, AIC, AIM, ARe
President