

PHILADELPHIA LOSS CONFERENCE

C / O LIBERTY REGIONAL AGENCY MARKETS
PO BOX 276, FURLONG, PA 18925
215-348-7625

WILLIAM.KIRK@LIBERTYMUTUAL.COM

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To the Members:

Well we are coming up on the end of my tenure here, so I expect everyone to attend the next three events to give me a grand send off. Last month we had a full house as Thomas Gresko of Mid-Atlantic Associates educated us on the pitfalls of LUST. Thanks! Thomas, I now know who to call, and what to be wary of.

Back to our regular Tuesday night on May the 17th, we have the annual case development by Nelson, Levine, DeLuca & Horst. Bill Krekstein does the honors. As one of our political parties declares war on the judicial branch, we intend on just learning "What did they say?" and "How does it change the way I do business right now?" Let's not be caught napping.

Last, we will have the annual voting for new president, come with your crib sheet.

We meet at the Double Tree in Plymouth Meeting (640 West Germantown Pike, 19462); 5:30 cocktails.

- Enrollment and attendance has been good, still, all be on the look out for potential newbies.
- Our search for a new president has flagged and deserves a new launch. There is a groundswell of support for re-installing Pat Murphy. There are no better candidates. He has my vote. Otherwise, I know that the current government is lame duck, perhaps, we could coax Dick Cheney to chair a squad to find the right person.
- The softball game is set for Thursday, June 30th. No betting aloud. You all received your invite.
- Dust off those clubs, clear those calendars, July 11th is our annual golf outing.
- See you Tuesday, then Thursday then Monday in that order.

Sincerely,

William F. Kirk, CPCU, AIC, AIM, ARe
President