

## PHILADELPHIA LOSS CONFERENCE

September 4, 2007

To our PLC members, and friends,

Welcome to a new season of meetings, featuring what we hope will be filled with many new speakers and educational topics and expected good times from planned activities.

This past May started my term as President of the PLC. An exciting time for me, indeed, to be part of this organization and to work with a fine group of individuals that make up our new Committee. Please join me in congratulating Amy Reese, Crawford and Company, as Vice President, and in welcoming back Jim Mellon, Mellon Certified Restoration, as Secretary, and Dan Wright, Kriegstein, Kim & Wright, as Treasurer. Our tenure started with PLC's fine showing at the Frank Marx V Softball Game in June with another stellar win (that's three in a row), and continued with a very successful, and fun-filled annual golf outing in July. We had a tremendous turnout for both events, and we hope that this excitement will continue going into the fall as we commence with our monthly meeting schedule.

The Committee met recently, and visited many differing topics, from the meeting's locale, to utilizing bar sponsorship, speakers, and topics that are germane to our organization. Upcoming notices will share the line-up for both sponsors, and speakers. We hope that you will mark your calendars for what I believe will be a very interesting season. We did, additionally, start to discuss some new, and different ideas on what we feel would spike renewed interest in this organization. I am very, very committed to growing our membership numbers, and challenge all of our present members to "talk up" the organization and our intended purpose. I do not want this to become a "same old, same old" type of event, with predictable outings. Recognizing that many like the present format, we are always thinking of ways to improve. Companies do this, and always look to get better, so why not the PLC? This is not to say that it wasn't a fine institution, but some "tweaking" never hurts.

So, that said, my fellow members, and participants, let's "talk it up"!! For our Insurance Company members, look to your fellow representatives, and let them know that we have the meetings, and that we would welcome their participation. Company representatives are our growth, and those service-oriented companies that participate recognize that they are not there to solicit their individual businesses, but we are all there to share a common interest in learning about this line of business, from the legal aspects of insurance, to the finer points of investigation, to services available and to meet and greet those who work in this wild world of insurance.

**I want to hear from you.** I want to know what you like about the PLC, and what you don't like. What ideas do you have? Any events that you would like us to explore? Any venues that you would like for us to consider? Is King of Prussia convenient for most?

I am looking forward to this year and years to come.

Hope to see you at our first fall meeting on September 18<sup>th</sup>. It promises to be a great start to a great year.

Thanks, and see you soon,

Gene Angiolillo, President  
Property Manager, Encompass Insurance