

PHILADELPHIA LOSS CONFERENCE

C / O P E E R L E S S I N S U R A N C E C O M P A N Y  
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November 5, 2003

To the Members:

The October meeting went off without a hitch. If you except the part about my getting the announcements out late and the consequential sparse turnout. Anyway, Dale Cagwin of Robson Lapina, did a splendid job, and in a nutshell reminded us that honesty is the best policy and that the warm glow you have from covering something up might just be more fuel for the fire. We also had a lively Q & A, which I think is where we all take a stand and make a difference. It is important that the Loss Conference makes a difference as we make one by being professional and honest.

Next month we will have the annual Joint Claims Conference, on November the twentieth, a Thursday. Mark your calendar! The Announcement is attached. I have it on good authority that Pat Harmon will show up this time. In December, we are Del-Chester's guest for a joint Christmas party. Things in the hopper:

- Putting the membership on e-mail distribution lists. Expect a call soon if we do not have your e-mail address and expect a trial e-mail. We will start polling you for your thoughts about the future.
- Pat Murphy has completed the By-laws, the Code of Ethics and the Anti-Trust Admonition. After review by the officers, we will be getting them out to you for your approval.
- Name-tags. No one was terribly against them at October's meeting. The paper stick-ons should do until we finalize this. We will leave them at the door. Just name and who you work for.
- We received a lot of volunteers for speakers, and once we have the dates sorted out, we will e-mail a list for 2004.

Lastly, new business: We are THE support group for property claims professionals. Is there something else we can bring to the table? Pat did a great job last year guiding the State of Delaware in its admittances of public adjusters. Suggestions for this year? How about a "Issue" committee, which would keep us abreast about we can advocate for. Thoughts? Committee chairman interest? Perhaps Mr. Harmon's talk will lead the discussion? See you Thursday, the 20th.

Sincerely,

William F. Kirk, CPCU, AIC, AIM, ARe  
President